Earnings Results for the Six-month Period Ended September 30, 2019

Investor Briefing

November 8, 2019

SoftBank Group Corp.
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For the avoidance of doubt, the SBG Funds are prior funds which are not being offered to investors. Information relating to the performance of the SBG Funds or any other entity referred to in this presentation has been included for background purposes only and should not be considered an indication of the future performance of the relevant SB Fund, any other entity referenced in this presentation or any future fund managed by an SB Fund Manager. References to any specific investments of an SB Fund, to the extent included therein, are presented to illustrate the relevant SB Fund Manager’s investment process and operating philosophy only and should not be construed as a recommendation of any particular investment or security. The investment performance of individual investments of an SB Fund may vary and the performance of the selected transactions is not necessarily indicative of the performance of all of the applicable prior investments. The specific investments identified and described in this presentation do not represent all of the investments made by the relevant SB Fund Manager, and no assurance should be made that investments identified and discussed therein were or will be profitable.

The performance of an SB Fund in this presentation is based on unrealized valuations of portfolio investments. Valuations of unrealized investments are based on assumptions and factors (including, for example, as of the date of the valuation, average multiples of comparable companies, and other considerations) that the relevant SB Fund Manager believes are reasonable under the circumstances relating to each particular investment. However, there can be no assurance that unrealized investments will be realized at the valuations indicated in this presentation or used to calculate the returns contained therein, and transaction costs connected to such investments may affect the amount of actual value that may be realized in the future. The actual realized returns on the relevant SBG Funds’ unrealized investments will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions and circumstances on which the relevant SB Fund Manager’s valuations are based.

Past performance, results or future performance of the relevant SB Fund Manager may be materially lower than the performance information presented in this presentation. There can be no assurance that each SB Fund or any future fund managed by the relevant SB Fund Manager will achieve comparable results as those presented herein.

The actual realized return on unrealized investments by an SB Fund may differ materially from the performance information indicated in this presentation. No assumption should be made that investments identified and discussed in this presentation were or will be profitable, or that investments made in the future will be comparable in quality or performance to the investments described therein.

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## Exchange rates used for translation

<table>
<thead>
<tr>
<th>Average during quarter</th>
<th>FY2018</th>
<th>FY2019</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Q1</td>
<td>Q2</td>
</tr>
<tr>
<td>1 USD</td>
<td>108.71</td>
<td>111.55</td>
</tr>
<tr>
<td>1 GBP</td>
<td>147.54</td>
<td>145.84</td>
</tr>
<tr>
<td>EOQ</td>
<td>Jun 30</td>
<td>Sep 30</td>
</tr>
<tr>
<td>1 USD</td>
<td></td>
<td></td>
</tr>
<tr>
<td>1 GBP</td>
<td></td>
<td></td>
</tr>
<tr>
<td>1 CNY</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
In this section, SoftBank Corp. is referred to as SBKK, SoftBank Vision Fund is referred to as SVF, and The We Company is referred to as WeWork.

SBG standalone financial measures are calculated by excluding self-financing entities from consolidated group, unless otherwise stated. Self-financing entities are SBKK, Sprint, Arm, SVF, Brightstar, PayPay, Fortress, SB Energy, etc.
## Financial Highlights (FY2019 Q2)

### Financial position
- Completed settlement of DiDi sale to SVF (Cash position: +$6.4bn)
- Issued JPY500bn of domestic senior bonds and redeemed JPY400bn of domestic senior bonds in September
- Borrowed +$3.8bn through the margin loan backed by Alibaba shares
- Announced the financing plan for WeWork

### Investment asset value
- The FCC announced its approval with conditions of the merger of Sprint and T-Mobile in November
  - Sprint will be deconsolidated from SBG on the date when the transaction completes

### Financial measures
- LTV:16.8%*1
  - Net interest-bearing debt: JPY 4.5tn
  - Equity value of holdings: JPY 26.9tn

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*1 See “LTV Calculation: Adjusted SBG Standalone Net Debt” and “LTV Calculation: SBG Standalone Equity Value of Holdings” in Appendix for details.
Equity Value of Holdings

Equity value of holdings exceeds JPY 27tn

(JPY tn) 25.8  +7.8%  27.9

FY19Q1 FY19Q2

11.3  13.3
4.7   4.8
3.5   3.2
2.9   3.1
2.6   2.7
0.9   0.8

* Share price and FX rate are as of the following dates: Aug. 7, 2019 (for FY19Q1) and Nov. 6, 2019 (for FY19Q2)
  - Alibaba: calculated by multiplying the numbers of shares held by SBG by the share prices
  - SBKK: calculated by multiplying the numbers of shares held by SBG by the share prices
  - Sprint: calculated by multiplying the share price of T-mobile US, Inc. by the exchange ratio: 0.10256 on the premise of a future merger
  - SVF: Value equivalent to SBG’s portion of SVF’s holding value + Performance Fee accrued and payable to SBG, etc
  - Arm: calculated based on the acquisition cost, excluding the number of Arm shares held by SVF
  - Others: calculated mainly based on fair value of unlisted shares, etc. held by SBG (including the accelerated $1.5bn payment commitment to WeWork from SBG (completed on October 30, 2019))
Net Debt and Equity Value of Holdings

**SoftBank Group**

- **Net debt**: 4.5tn

**Equity value of holdings**: 26.9tn

- **Alibaba Group**: 12.4tn (Listed)
- **SoftBank Group**: 4.8tn (Listed)
- **Sprint**: 3.1tn (Listed)
- **SVF**: 3.2tn
- **arm**: 2.7tn
- **Others**: 0.8tn

* Listed share prices: (Japan) closing price as of Nov 6, 2019; (US) closing price as of Nov 5, 2019; FX rate USD 1 = JPY 108.84
  - Alibaba: calculated by multiplying the numbers of shares held by SBG by the share prices (excluding the outstanding amount of margin loan backed by Alibaba shares (JPY953.3bn))
  - SBKK: calculated by multiplying the numbers of shares held by SBG by the share prices
  - Sprint: calculated by multiplying the share price of T-mobile US, Inc. by the exchange ratio: 0.10256 on the premise of a future merger
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Manage LTV at less than 25% during normal periods with upper threshold of 35% even during abnormal periods.

LTV 16.8%
(Debt coverage 5.9x)

*1 Debt coverage = Equity value of holdings divided by net debt
*2 Share price: As of Nov. 6, 2019.
*3 Excludes the amount equivalent to the outstanding debt of asset-backed finance from both Net debt and Equity value of holdings.
SBG Standalone Interest-bearing Debt

Funded in preparation for future bond redemptions

Main variance factors from June 30, 2019

Increase/decrease in bank loan and CP (~JPY251.0bn)
Issuance/redemption of domestic bonds (+JPY100bn)
Margin loan backed by Alibaba shares (+$3.8bn)

Breakdown as of Sep. 30, 2019 (JPY bn)

<table>
<thead>
<tr>
<th>SBG Borrowings</th>
<th>(JPY bn)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bank loan</td>
<td>1,351.8</td>
</tr>
<tr>
<td>Hybrid loan</td>
<td>83.1</td>
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<tr>
<td>Others</td>
<td>3.7</td>
</tr>
<tr>
<td>Subtotal</td>
<td>1,438.6</td>
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</table>

<table>
<thead>
<tr>
<th>SBG Bonds and CP</th>
<th>(JPY bn)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Domestic senior bonds</td>
<td>2,448.9</td>
</tr>
<tr>
<td>Domestic subordinated/hybrid bonds</td>
<td>1,308.4</td>
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<tr>
<td>Foreign currency bonds</td>
<td>1,259.0</td>
</tr>
<tr>
<td>CPs</td>
<td>175.0</td>
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<tr>
<td>Subtotal</td>
<td>5,191.3</td>
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</table>

<table>
<thead>
<tr>
<th>Subsidiaries’ Debt</th>
<th>(JPY bn)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Margin loan (non-recourse to SBG)</td>
<td>953.3</td>
</tr>
<tr>
<td>Others</td>
<td>33.7</td>
</tr>
<tr>
<td>Subtotal</td>
<td>987.0</td>
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<tr>
<td>Total</td>
<td>7,616.9</td>
</tr>
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</table>

*1 The presented net interest-bearing debt only includes debts to third parties.
SBG Standalone Cash Position

Increased due to settlement of DiDi sale to SVF, etc.

(JPY bn)

<table>
<thead>
<tr>
<th></th>
<th>Sep' 18</th>
<th>Dec' 18</th>
<th>Mar' 19</th>
<th>Jun' 19</th>
<th>Sep' 19</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>1,281.7</td>
<td>2,158.8</td>
<td>1,642.4</td>
<td>1,173.0</td>
<td>2,093.9</td>
</tr>
</tbody>
</table>

Net proceeds expected from asset sale to SVF (+$1.6bn) *unsettled
Exercised warrants of WeWork (−$1.5bn) *in Oct. 2019

<table>
<thead>
<tr>
<th>Main variance factors from June 30, 2019</th>
<th>Increase</th>
<th>Decrease</th>
</tr>
</thead>
<tbody>
<tr>
<td>Settlement of DiDi sale to SVF (+$6.4bn)</td>
<td></td>
<td>SVF capital call (−$2.0bn)</td>
</tr>
<tr>
<td>Margin loan backed by Alibaba shares (+$3.8bn)</td>
<td></td>
<td>Net repayment of bank loan and CP (−JPY 251.0bn)</td>
</tr>
<tr>
<td>Refund of withholding income tax (+422.6bn)</td>
<td></td>
<td>Bond issuance (+JPY 500bn)</td>
</tr>
<tr>
<td>Bond issuance (+JPY 500bn)</td>
<td></td>
<td>Bond redemption (−JPY 400bn)</td>
</tr>
</tbody>
</table>

*1 Cash position = cash and cash equivalents + short-term investments recorded as current assets
Maintaining Abundant Cash Position

Maintain a liquidity level that covers bond redemptions for at least the next 2 years
Steady implementation of early refinancing

(JPY bn)

JPY 2.1tn*1

Net proceeds expected from asset sale to SVF
Exercised warrants of WeWork

Cash position

2,093.9

+8.5

In addition to maintaining abundant cash position, secure various funding sources:
• Refinance
• Asset divestments, non-recourse asset-backed finance

Cash position

Bond redemption schedule

Sep 19

Oct 19 - Sep 20

Oct 20 - Sep 21

Oct 21 - Sep 22

100.0

505.6

981.0

*1 Cash position = cash and cash equivalents + short-term investments recorded as current assets. The value of cash position is presented on standalone basis and is the sum of cash position, undrawn commitment line and consideration from asset sale to SVF, etc.
*2 No undrawn commitment line was left as of September 30, 2019.
SBG Standalone Net Interest-bearing Debt

Decreased mainly due to change in cash position

(JPY bn)

<table>
<thead>
<tr>
<th></th>
<th>Sep’ 18</th>
<th>Dec’ 18</th>
<th>Mar’ 19</th>
<th>Jun’ 19</th>
<th>Sep’ 19</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>6,834.8</td>
<td>5,253.1</td>
<td>5,080.5</td>
<td>6,212.4</td>
<td>5,522.9</td>
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</table>

Net proceeds expected from asset sale to SVF: −$1.6bn
Exercised warrants of WeWork: +$1.5bn
Adjustment on hybrid finance: −JPY 24.9bn
Adjustment on margin loan backed by Alibaba shares: −JPY 953.3bn

Adjusted SBG standalone net debt (used for LTV calculation)

* See “LTV Calculation: Adjusted SBG Standalone Net Debt” in Appendix for details.
Interest Expenses (standalone*1)

Interest payments are sufficiently covered

Avg. interest rate on standalone basis*: 2.32%
- Funded in JPY: 1.81%
- Funded in foreign currencies: 3.48%

FY18
205.7

FY19Q2 (LTM)
187.2

• Dividend income from subsidiaries
  JPY 270.5bn*3

• Distribution from SVF (CY2018 actual)
  Approx. JPY 220.0bn

• Asset disposition
• Asset-backed finance

• Cash position
  JPY 2.1tn (As of Sep. 30, 2019)

*1 Standalone: SBG and Skywalk Finance GK. Interest expenses are calculated on CF basis in accordance with IFRS, and include one-time cost and don’t include interest payments on hybrid bonds recorded as equity in consolidated B/S

*2 Average coupon on standalone basis is a weighted average calculated by principal amount and coupon for outstanding debt held by SBG and Skywalk Finance GK as of September 30, 2019. The contracted swap exchange rate is used where applicable.

*3 SBKK dividends were calculated with dividend assumption of JPY 85 per share (SBKK forecast).
Equity Value of Holdings

Equity value of holdings amounts to JPY 27.9tn

* Share price and FX rate are as of the following dates: Nov. 1, 2018 (for FY18Q2), Feb. 5, 2019 (for FY18Q3), May 9, 2019 (for FY18Q4), Aug. 7, 2019 (for FY19Q1) and Nov. 6, 2019 (for FY19Q2)
  - Alibaba: calculated by multiplying the numbers of shares held by SBG by the share prices
  - SBKK: calculated by multiplying the numbers of shares held by SBG by the share prices
  - Sprint: calculated by multiplying the share price of T-mobile US, Inc. by the exchange ratio: 0.10256 on the premise of a future merger from FY18Q3
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Portfolio Diversification

Value of Alibaba shares increased

Portfolio composition

- Alibaba: 48%
- SBKK: 17%
- SVF: 11%
- Sprint: 11%
- Arm: 10%
- Others: 3%

Change from previous quarter

- Alibaba: +2.07
- SBKK: +0.10
- SVF: +0.23
- Sprint: -0.29
- Arm: +0.06
- Others: -0.14

* Share price and FX rate are as of the following dates: Aug. 7, 2019 (for FY19Q1) and Nov. 6, 2019 (for FY19Q2)
  - Alibaba: calculated by multiplying the numbers of shares held by SBG by the share prices
  - SBKK: calculated by multiplying the numbers of shares held by SBG by the share prices
  - Sprint: calculated by multiplying the share price of T-mobile US, Inc. by the exchange ratio: 0.10256 on the premise of a future merger
  - SVF: Value equivalent to SBG's portion of SVF's holding value + Performance Fee accrued and payable to SBG, etc
  - Arm: calculated based on the acquisition cost, excluding the number of Arm shares held by SVF
  - Others: calculated mainly based on fair value of unlisted shares, etc. held by SBG (including the accelerated $1.5bn payment commitment to WeWork from SBG (completed on October 30, 2019))
Performance of Listed Stocks

Steady return on listed stocks

**Alibaba Group**
(JPY 13.3tn, 26%)
- Expansion of *New Retail* strategy through taking offline marketing online and strengthening consumer touchpoints
- Cloud business maintaining its strong growth
- Continue to utilize for asset-backed finance

**SoftBank**
(JPY 4.8tn, 66.8%)
- Steady performance on telecom business
- Executing *Beyond Carrier* strategy through the pursuit of synergies with SBG Group companies
- Potential use in asset-backed finance

**Sprint**
(JPY 3.1tn, 83.9%)
- The FCC approved the merger with T-Mobile US, Inc. The combined company will have a customer base rivaling top two carriers, and have the ability to quickly deploy a high-density 5G network
- Potential use in asset-backed finance

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*YTD Return (Jan. 4, 2019 = 100)*

*Source: Bloomberg, November 6, 2019*
*1 SBG’s committed capital to SoftBank Vision Fund includes approximately $8.2 billion of an obligation satisfied by using Arm Limited shares (all said shares have been contributed by the previous fiscal year-end) and $5.0 billion earmarked for use in an incentive scheme related to SoftBank Vision Fund.  
*2 During the second quarter, the sale of the investment in DiDi from Delta Fund to SoftBank Vision Fund was settled, and the proceeds from this sale were distributed to Delta Fund’s limited partners, resulting in a return of limited partners’ contributions. Consequently, the total committed capital of $1.6 billion from third-party investors in Delta Fund has been reversed to SoftBank Vision Fund.
SVF: Fair Value of Investment Assets

(US$bn)

Jun' 19

- Fair value: 82.2 (+24%)
- Acquisition cost: 66.3

Sep' 19

- Fair value: 77.6 (+10%)
- Acquisition cost: 70.7

*1 The presented acquisition cost and fair value of investment assets excludes exited investments.
WeWork
Reduced Exercise Price of Existing Commitment: USD 1.5bn

Before

USD 110 / share
(Valuation at USD 47bn)*

After

USD 11.60 / share

Valuation based on the price of warrant: post-money

There can be no assurances that any plans described herein will be realized on the terms or timeline presented herein, and such plans are subject to uncertainties and risks.
Financing for WeWork

Support for letter of credit facility from financial institutions *1

Preparing a loan facility from SBG to WeWork

Obtain warrants as consideration for the financing (17%) *2

Unsecured notes
USD 2.2bn

Senior secured notes
USD 1.1bn

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*1 Credit support details are currently under discussion between SBG and financial institutions.

*2 Warrants with 17% economic ownership, calculated on a post-money TSM (treasury stock method) basis, assuming completion of all other transactions contemplated.

There can be no assurances that any plans described herein will be realized on the terms or timeline presented herein, and such plans are subject to uncertainties and risks.
Ownership of SBG

Before transaction

12.8%  
(average acquisition cost: USD 89.40/share)

After transaction

41.2%  
(average acquisition cost: USD 19.38/share)

Tender offer worth up to USD 3bn scheduled to be held at USD 19.19 / share

*1 Excludes the $3 billion tender offer at $19.19 per share but assumes completion of all other transactions contemplated
*2 Economic ownership percentage calculated on a TSM (treasury stock method) basis

There can be no assurances that any plans described herein will be realized on the terms or timeline presented herein, and such plans are subject to uncertainties and risks.
Measures

① Pause contracting new offices
② Cost reduction
③ Sort out unprofitable business

Hypothetical Illustration of Number of Locations (Future)

Expect to
Increase in ratio of high profit location

Hypothetical Illustration of Profitability

Aim for reduction of new location related cost (interior, etc.)

This hypothetical illustration is provided solely for illustrative purposes, reflects the current beliefs of SBG as of the date hereof, and is based on a variety of assumptions and estimates that are subject to various risks. The metrics regarding select aspects of the company’s operations were selected by SBG on a subjective basis. Such metrics are provided solely for illustrative purposes to demonstrate elements of the company’s performance and are not necessarily indicative of the company’s performance or overall operations. There can be no assurance that historical trends will continue throughout the life of SVF1. Actual results may differ materially from projections, estimates and other subjective and/or forward-looking statements herein.

This hypothetical illustration is provided solely for illustrative purposes, reflects the current beliefs of SBG as of the date hereof, and is based on a variety of assumptions and estimates about, among others, future operating results, the value of assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which this hypothetical illustration is based. There are numerous factors related to the markets in general or the implementation of any specific operational plan that cannot be fully accounted for with respect to the hypothetical illustration herein. Any targets or estimates are therefore subject to a number of important risks, qualifications, limitations, and exceptions that could materially and adversely affect the hypothetical illustration presented herein. Accordingly, actual results may differ materially from the hypothetical illustration presented herein.
Our Policy on Portfolio Companies’ Support

- Portfolio company finances to be self-financing
- No rescue package
1. Manage LTV at less than 25% during “normal” periods (upper threshold of 35% even during “abnormal” periods)

2. Maintain cash position covering bond redemptions for at least the next 2 years

3. Secure sustainable distribution and dividend income from SVF and other subsidiaries
FY2019 Finance Strategy

- Pursue both financial stability and flexibility as an investment company
- Well-protected financial management to be invulnerable to any environmental change

1. Manage balance between investment asset value and debt size

- Manage LTV at less than 25% with upper threshold of 35%
- Agile divestments, new investments and debt repayments

2. Always maintain various options for servicing debts

- Maintain liquidity level covering bond redemptions for at least the next 2 years
- Continue to establish strong relationship with credit investors and financial institutions

3. Focus on dialogue with markets

- Pursue optimal leverage that is acceptable to both credit and equity investors
- Aim to improve credit rating evaluation under the investment holding company rating criteria
Appendix
Maximize enterprise value by maintaining optimal leverage through LTV management

LTV to improve in the long run as investment assets appreciate in value

- Divestment during bull market; LTV improvement
- Balance elevated leverage with improvement in financial position during asset value appreciation

Maintain flexibility in new investment timing and divestment timing by utilizing leverage
LTV Calculation: Adjusted SBG Standalone Net Debt

\[
\begin{align*}
\text{(L) Adjusted SBG Standalone Net Debt} & = \text{Adjusted SBG Standalone Net Debt} - \text{Consolidated Net Debt} - \text{Net Debt at Self-Financing Entities} - \text{Other Adjustments} \\
& = 4.54\, \text{tn} - 14.08\, \text{tn} - 8.56\, \text{tn} - 0.99\, \text{tn} \\
& = \text{Other Adjustments} \\
\text{Other Adjustments} & = \text{Cash reimbursement by asset sale to SVF} + \text{Exercise of WeWork warrants} - \text{Adjustment on hybrid finance} - \text{Adjustment on asset finance} \\
& = 0.17 - 0.16 + 0.02 + 0.95 \\
& = 1.98\, \text{tn} \\
\text{SBG Standalone Equity Value of Holdings} & = 26.92\, \text{tn} \\
\end{align*}
\]

*1 The presented net debt only includes debts to third parties.
*2 The presented net debt is calculated on the basis of the following estimated effects:
  a) Estimated cash proceeds and capital call payment related to the assets transfer of SVF from SBG that had been already completed by the end of September 2019
  b) The accelerated $1.5bn payment commitment to WeWork from SBG (completed on October 30, 2019)
*3 For hybrid bonds issued in July 2017, which are recorded as equity in consolidated B/S, 50% of outstanding amount is treated as debt. For hybrid bonds issued in September 2016 and hybrid loan executed in November 2017, 50% of outstanding amount is excluded from debt.
*4 Excludes the outstanding amount of margin loan backed by Alibaba shares (JPY953.3bn)
### LTV Calculation:
#### SBG Standalone Equity Value of Holdings

<table>
<thead>
<tr>
<th>SBG Standalone Holdings</th>
<th>Major Shares</th>
<th>Investment Assets Under SVF</th>
<th>Other Shares</th>
<th>Adjustment</th>
</tr>
</thead>
<tbody>
<tr>
<td>26.92</td>
<td>23.95</td>
<td>3.17</td>
<td>0.76</td>
<td>0.95</td>
</tr>
</tbody>
</table>

- **Adjusted Net Debt**: JPY 4.54tn
- **Equity Value of Holdings**: JPY 26.92tn
- **LTV**: 16.8%

* Listed share prices: (Japan) closing price as of Nov 6, 2019, (US) closing price as of Nov 5, 2019; FX rate USD 1 = JPY 108.84
* Alibaba: calculated by multiplying the numbers of shares held by SBG by the share prices
* SBKK: calculated by multiplying the numbers of shares held by SBG by the share prices
* Sprint: calculated by multiplying the share price of T-mobile US, Inc. by the exchange ratio: 0.10256 on the premise of a future merger
* SVF: Value equivalent to SBG’s portion of SVF’s holding value + Performance Fee accrued and payable to SBG, etc
* Arm: calculated based on the acquisition cost, excluding the number of Arm shares held by SVF
* Others: calculated mainly based on fair value of unlisted shares, etc. held by SBG and includes $1.5bn of warrants of WeWork
* Adjustment on asset finance: excludes the outstanding amount of margin loan backed by Alibaba shares (JPY 953.3bn)
Total expected contribution of capital | $108.0bn
---|---
Expected contribution of capital by SBG | $38.0bn

* As of the July 26, 2019 press release announcement

<Financial Policy>

- Manage LTV at less than 25% during normal periods (upper threshold of 35% even during abnormal periods)
- Plan to finance mainly with the proceeds of distribution from SVF, asset-backed finance, divestments, etc.

The finalization of the Fund II and of related capital commitments remains subject to the completion of definitive documents and other customary conditions.

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SBG Credit Rating Trend

Aim to improve credit rating evaluation under the investment holding company rating criteria

Credit rating now assessed as investment holding company.

- JCR (A−)
  - Acquisition of Japan Telecom
  - Acquisition of Vodafone KK
  - Sprint Acquisition
  - Arm Acquisition
  - SBKK Listing

- S&P (BB+)
  - Acquisition of Japan Telecom
  - Acquisition of Vodafone KK
  - Sprint Acquisition
  - Arm Acquisition

- Moody’s (Ba1)
  - Acquisition of Japan Telecom
  - Acquisition of Vodafone KK
  - Sprint Acquisition

Consolidated → Standalone
Leverage ratio → LTV
Redemption Schedule

Planning various redemption options with refinancing as the main option

(JPY bn)

<table>
<thead>
<tr>
<th></th>
<th>FY19</th>
<th>FY20</th>
<th>FY21</th>
<th>FY22</th>
<th>FY23</th>
<th>FY24</th>
<th>FY25</th>
<th>FY26</th>
<th>FY27</th>
<th>FY28</th>
<th>FY29</th>
</tr>
</thead>
<tbody>
<tr>
<td>Domestic straight notes</td>
<td>150.0</td>
<td>150.0</td>
<td>850.0</td>
<td>501.0</td>
<td>947.0</td>
<td>583.1</td>
<td>924.1</td>
<td>530.0</td>
<td>419.4</td>
<td>206.5</td>
<td>90.9</td>
</tr>
<tr>
<td>Domestic subordinated notes</td>
<td>150.0</td>
<td>150.0</td>
<td>455.6</td>
<td>131.0</td>
<td>296.8</td>
<td>133.1</td>
<td>424.1</td>
<td>500.0</td>
<td>188.9</td>
<td>230.5</td>
<td></td>
</tr>
<tr>
<td>Domestic hybrid notes</td>
<td>150.0</td>
<td>150.0</td>
<td>455.6</td>
<td>164.8</td>
<td>296.8</td>
<td>133.1</td>
<td>424.1</td>
<td>500.0</td>
<td>206.5</td>
<td>206.5</td>
<td></td>
</tr>
<tr>
<td>Foreign currency-denominated senior notes</td>
<td>150.0</td>
<td>150.0</td>
<td>455.6</td>
<td>470.0</td>
<td>523.2</td>
<td>450.0</td>
<td>500.0</td>
<td>530.0</td>
<td>188.9</td>
<td>206.5</td>
<td>90.9</td>
</tr>
<tr>
<td>Foreign currency-denominated hybrid notes</td>
<td>150.0</td>
<td>150.0</td>
<td>455.6</td>
<td>164.8</td>
<td>296.8</td>
<td>133.1</td>
<td>424.1</td>
<td>500.0</td>
<td>206.5</td>
<td>206.5</td>
<td>90.9</td>
</tr>
</tbody>
</table>

*1 Outstanding balance as of September 30, 2019
*2 Prepared on the assumption that hybrid notes will be redeemed on the dates of the first calls.
*3 The contracted swap foreign exchange rate is used where applicable. USD 1 = JPY 107.92 is used elsewhere.
*4 Excludes bonds bought back and held in treasury
Consolidated Interest-bearing Debt

(JPY bn)

<table>
<thead>
<tr>
<th></th>
<th>Sep' 18</th>
<th>Dec' 18</th>
<th>Mar' 19</th>
<th>Jun' 19</th>
<th>Sep' 19</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total</strong></td>
<td>17,987.8</td>
<td>17,053.8</td>
<td>15,685.1</td>
<td>17,329.6</td>
<td>18,088.6</td>
</tr>
<tr>
<td>SBG</td>
<td>8,116.5</td>
<td>7,411.9</td>
<td>6,722.9</td>
<td>7,385.5</td>
<td>7,616.9</td>
</tr>
<tr>
<td>Others (Arm, etc.)</td>
<td>501.1</td>
<td>472.0</td>
<td>480.4</td>
<td>283.6</td>
<td>283.5</td>
</tr>
<tr>
<td>SVF</td>
<td>635.9</td>
<td>629.3</td>
<td>727.8</td>
<td>127.4</td>
<td>624.3</td>
</tr>
<tr>
<td>Alibaba</td>
<td>741.7</td>
<td>727.8</td>
<td>730.6</td>
<td>730.6</td>
<td>730.6</td>
</tr>
<tr>
<td>SoftBank segment</td>
<td>635.9</td>
<td>727.8</td>
<td>730.6</td>
<td>730.6</td>
<td>730.6</td>
</tr>
<tr>
<td>Sprint segment</td>
<td>4,616.4</td>
<td>4,424.3</td>
<td>4,428.4</td>
<td>4,897.1</td>
<td>4,836.3</td>
</tr>
</tbody>
</table>

**SoftBank segment** | **4,727.6**
- SBKK debt
  - Bank loan | 2,283.8
  - Securitization of installment receivables | 649.2
  - Lease liabilities, etc. | 1,032.2
- Subsidiaries’ debt | 762.4

**Sprint Segment** | **4,836.3**
- Borrowings | 1,639.8
- Bonds | 2,380.8
- Others | 815.7

*1 The presented interest-bearing debt only includes debts to third parties.
*2 The presented interest-bearing debt excludes deposits for banking business at The Japan Net Bank.
*3 SoftBank segment includes the former Yahoo segment from the quarter ended June 2019.
*4 From the quarter ended June 2019, in accordance with adoption IFRS 16, lease transactions previously categorized as operating lease are recorded as "lease liabilities" and totaled into lease obligations.
## Consolidated Cash Position

*(JPY bn)*

<table>
<thead>
<tr>
<th></th>
<th>Sep' 18</th>
<th>Dec' 18</th>
<th>Mar' 19</th>
<th>Jun' 19</th>
<th>Sep' 19</th>
</tr>
</thead>
<tbody>
<tr>
<td>SBG</td>
<td>1,281.7</td>
<td>1,285.6</td>
<td>1,642.4</td>
<td>1,173.0</td>
<td>2,093.9</td>
</tr>
<tr>
<td>Others (Arm, etc.)</td>
<td>617.9</td>
<td>547.9</td>
<td>572.2</td>
<td>263.2</td>
<td>322.9</td>
</tr>
<tr>
<td>SVF</td>
<td>115.9</td>
<td>273.8</td>
<td>358.3</td>
<td>876.9</td>
<td>245.6</td>
</tr>
<tr>
<td>SoftBank segment*3</td>
<td>311.1</td>
<td>376.1</td>
<td>263.2</td>
<td>645.1</td>
<td>876.9</td>
</tr>
<tr>
<td>Sprint segment</td>
<td>1,012.3</td>
<td>757.4</td>
<td>782.4</td>
<td>524.8</td>
<td>466.5</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>3,338.8</td>
<td>5,125.8</td>
<td>3,629.1</td>
<td>2,724.2</td>
<td>4,005.9</td>
</tr>
</tbody>
</table>

*1 Cash position = cash and cash equivalents + short-term investments recorded as current assets
*2 Excludes cash position of The Japan Net Bank
*3 SoftBank segment includes the former Yahoo Japan segment from the quarter ended June 2019.
<table>
<thead>
<tr>
<th></th>
<th>Sep' 18</th>
<th>Dec' 18</th>
<th>Mar' 19</th>
<th>Jun' 19</th>
<th>Sep' 19</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Consolidated Net Interest-bearing Debt</strong></td>
<td>(\text{JPY bn})</td>
<td>(\text{JPY bn})</td>
<td>(\text{JPY bn})</td>
<td>(\text{JPY bn})</td>
<td>(\text{JPY bn})</td>
</tr>
<tr>
<td><strong>SBG</strong></td>
<td>6,834.8</td>
<td>5,253.1</td>
<td>5,080.5</td>
<td>6,212.4</td>
<td>5,522.9</td>
</tr>
<tr>
<td><strong>Others (Arm, etc.)</strong></td>
<td>3,065.1</td>
<td>3,012.4</td>
<td>2,928.0</td>
<td>3,990.9</td>
<td>3,850.7</td>
</tr>
<tr>
<td><strong>SVF</strong></td>
<td>3,604.1</td>
<td>3,666.9</td>
<td>3,646.0</td>
<td>4,372.3</td>
<td>4,369.8</td>
</tr>
<tr>
<td><strong>Variable prepaid forward contract (Alibaba)</strong></td>
<td>-116.8</td>
<td>-656.2</td>
<td>-237.3</td>
<td>-116.8</td>
<td>-237.3</td>
</tr>
<tr>
<td><strong>SoftBank segment</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Sprint segment</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*1 The presented net interest-bearing debt excludes (deposits for banking business – cash position) at The Japan Net Bank.

*2 Numbers in minus represents net cash.

*3 SoftBank segment includes the former Yahoo Japan segment from the quarter ended June 2019.

*4 From the quarter ended June 2019, in accordance with adoption of IFRS 16, lease transactions previously categorized as operating lease are recorded as "lease liabilities" and totaled into lease obligations.